

EXPRESSION OF INTEREST

CONTAINER HANDLING SOLUTIONS

MOST FREQUENTLY ASKED QUESTIONS:

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STEELBRO

CONTAINER HANDLING SOLUTIONS

STEELBRO New Zealand Ltd
1-31 Treffers Rd, P.O. Box 11-077
Christchurch, New Zealand
Ph +64 3 348 8499
Fax +64 3 341 2324
www.steelbro.com

- How can I make my fleet of skeletal trailers more efficient and profitable?



Using the STEELBRO sidelifter together with several skeletal trailers, you can deliver several containers and unload each trailer onto the ground in just 3 minutes. The sidelifter can then re-load the trailer with an empty container from in the area, or the trailer can proceed to the next job.

The skeletal trailers will increase the number of delivery in a day, and will more profitable.



A convoy including a sidelifter ready to deliver 5 containers for 2 different clients.

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- Can I deliver 2 containers at the same time?



The accessories to connect 2 x 20' containers are supplied with the STEELBRO sidelifter.



Transfer 2 x 20' containers onto a trailer.

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- Why STEELBRO sidelifers can help me to manage my container yard



The Steelbro sidelifter doesn't need strong and costly foundation; a container yard can be created anywhere.



Aisle width can be reduced, that means more containers can be stored on the same block of land.

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- Can I double-stack containers with the Steelbro sidelifter?



Fully loaded containers can be double-stacked, normal or high cube containers.



20' or 40' containers can be double-stacked to save space and reduce storage costs.

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- Is it possible to handle tank-containers for dangerous goods?



The STEELBRO sidelifter can be supplied to lift and carry “dangerous goods”.



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- Can we unload a train with the Steelbro sidelifter?



In a small train terminal or in a factory yard, the sidelifter can load or unload trains carrying different kinds of containers.



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- Would a factory be interested in using my sidelifter services?



By unloading a container inside the factory at the end of a production line, you will avoid double-handling and reduce storage of pallets. This ex storage space could be used to increase production.

B



The sidelifter doesn't need huge doors to enter a factory or warehouse, even when reversing.

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- What are the advantages for an importer/exporter to have the container on the ground?



The sidelifter can place the container on the ground, with no need to wait for unloading - and the importer/exporter can unload when he has time.



There is no need for the importer/exporter to build an expensive loading bay, and it is both faster and safer to unload the palettes from the ground.

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- How can I make more money if I invest in a STEELBRO sidelifter?



The STEELBRO sidelifter can deliver 10 to 15 containers a day, and sometimes even more. With only one driver and one truck, you can make your trailer fleet more profitable.



The sidelifter can open up new markets for you while at the same time you can provide a new and improved service to your clients compared to your competition.

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- How long it will take for me to recover my investment in a STEELBRO sidelifter?



Our clients tell us that the sidelifter is paid in less than 2 years, that is why they invest in Sidelifters year after year.



There are no limits to a STEELBRO fleet.

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- Does the army use STEELBRO sidelifters?



The army uses Steelbro sidelifters intensively to carry vehicles on “flat”, tank and normal containers.



Steelbro chassis cranes mounted on an 8x4 truck are also used by the army especially to carry containers for mobile hospitals; a civilian version on a truck 8 x 4 is also available.

If you have more questions, check our website:
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www.steelbro.com